



Telework: Risks, Challenges, Perils, and Successes

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ForenSecure'15

CYBER FORENSICS & SECURITY CONFERENCE & EXPO • APRIL 16 & 17 2015 - WHEATON, IL



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Agenda

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- Introduction
- How do you “Telework”
- Telework Risks
- Telework Challenges
- Telework Perils
- Telework Successes
- What Can You Do in Your Organization
- Security and Teleworking
- Conclusion
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- Questions





Introduction

- Telework has been growing in popularity during the past 20 years. In 2010, the Federal Telework Act was signed into law providing 10s of thousands of Federal workers the option to perform much of their work from home.
- However, telework is often misunderstood, and has its own unique risks, challenges, and perils.
- In fact, if a manager is not properly planning how and when his or her staff will perform telework, that in itself can provide a formidable barrier to success.
- This presentation will provide a good look at what teleworking is and how to deal with the risks, challenges, and perils of telework. It will also provide proven tips to make you and your organization a successful organization where telework is part of the culture, and an acceptable, productive way of working.

How Do You “Telework”

Understand Virtual Distance



- “**Virtual Distance** is a psychological distance created between people by an over-reliance on electronic communications.”
- As Virtual Distance rises, these observed effects have been noted:
 - 50% decline in project success (on-time, on-budget delivery)
 - 90% drop in innovation effectiveness
 - 80% plummet in work satisfaction
 - 83% fall off in trust
 - 65% decrease in role and goal clarity
 - 50% decline in leader effectiveness

(Lojeski and Reilly, 2008)

Defining the Environment



- Remote workers, often working across one or more time zones.
- Connected via secure Internet connections, usually from the employees' homes
- E-Mail
- Teleconference meetings, via phone
- Phone calls
- Live Meeting
- Live Communicator
- Interaction with Management, Team members, and the Customer
- Work is initially performed on company-supplied laptops after onboarding
- Occasional business trips, lasting from 4 to 5 days





Teleworking Advantages

- Talent
- Productivity
- Diversity
- Minimal infrastructure
- Cost savings
- Ecological
- Work - life balance
- Individual control
- Good for Employee Morale



Culture

To have a Successful Teleworking Organization, create a Culture that is:

- Supportive
- Electronically Connected and responsive
- Collaborative
- Informal to Semi-formal
- Mutual respect
- Responsive and Customer-focused
- Semi-autonomous
- Self-managed
- Typical of IT Professionals who Telecommute



Other Critical Requirements for Successful Teleworking



Source: <http://www.telework.gov>

Telework Risks

Telework Risks



10 Telework Risks

Missing Employees, Unproductive Behaviors, Lack of Personal Accountability

Risk of unauthorized physical access to corporate information stored on a remote PC

An “always on connection” can be a likely target for attackers and malware.

Bridging networks from remote Home Networks to Corporate Networks creates the opportunity for Zombies, botnets and other serious malware.

Teleworker behavior associated with downloading of unauthorized programs.

Lack of Telework Training

Lack of Telework Policies

Lack of Telework Agreement

Lack of Telework Schedule

Lack of Telework Work Plan

Telework Challenges

Challenges & Solutions – for Management & Teams



Category	Challenge	Solution
Management and Teams	Meeting Customer Expectations	Always show the Customer that we are Customer-focused and listening to his expectations.
Management	Managing across Time Zones	Ask for flexibility and adaptability.
Management and Teams	Collaboration Across Time Times	Ask for flexibility and adaptability.
Management and Teams	Getting Access to Government Furnished Equipment and Customer Resources	Alerted the Customer about the issue(s).
Management and Teams	Meeting Schedule Challenges	Hire professionals that rise to meet the challenge.
Management	Keeping Team Members Productive, Engaged, and Motivated in spite of the Challenges	Hire professionals that rise to meet the challenges.
Management and Teams	Attending meetings and still getting work done and avoiding burnout	Hire professionals that rise to meet the challenge.
Management and Teams	Technical Support	Ensure that people are available and that they have back-ups.
Management and Teams	Meeting Customer Management Expectations and Report Schedules	Hire professionals that rise to meet the challenge.
Management and Teams	Meeting Management Expectations and Reports Schedules	Hire professionals that rise to meet the challenge.

To Telework or Not to Telework

10 Reasons You May Not be Cut-out to Be a Teleworker

1. You fall prey to external distractions
2. You're a sitting duck for internal distractions
3. You can't put together the necessary equipment, services, or infrastructure to do your job
4. You can't sustain enough (or any) proactive contact with the office
5. You don't function well without a lot of structure
6. You have a manager who can't or won't manage remotely
7. You can't establish boundaries with friends, family, or neighbors
8. You can't bring yourself to quit for the day
9. You can't work independently
10. You hate missing out on collaborative opportunities



Source: <http://http://www.techrepublic.com/blog/10-things/10-signs-that-you-arent-cut-out-to-be-a-telecommuter/>

Telework Perils



Telework Perils

Top Telework Perils

Data Breach

Network Security Breach

Unauthorized Physical Access to Corporate Information on a Remote PC

An “always on connection” Acting as a Target for Attackers and Malware

Unwillingness or inability to abide by Telework Policies and Procedures creates vulnerability for the organization and introduces excessive risk.



Lessons Learned the Hard Way



Event	Lesson	Comments
The MIA Java Developer	Randomly check up on Team members	As a response, the organization put management processes into place to ensure that people are engaged and productive. It also raised the bar on screening and procurement and staff acquisition.
Who let the dogs out?	Remember that your home environment becomes part of your teleconference meetings.	The organization published and distributed Phone Etiquette guidelines.
Don't forget that Mute Button!	Remember to use the mute button during teleconference meetings.	The organization published and distributed Phone Etiquette guidelines.
You can't be a Baby Sitter AND a Business Analyst...	You cannot baby-sit your kids while you are working from home.	The Customer forbids this and so do most companies.

Telework Successes

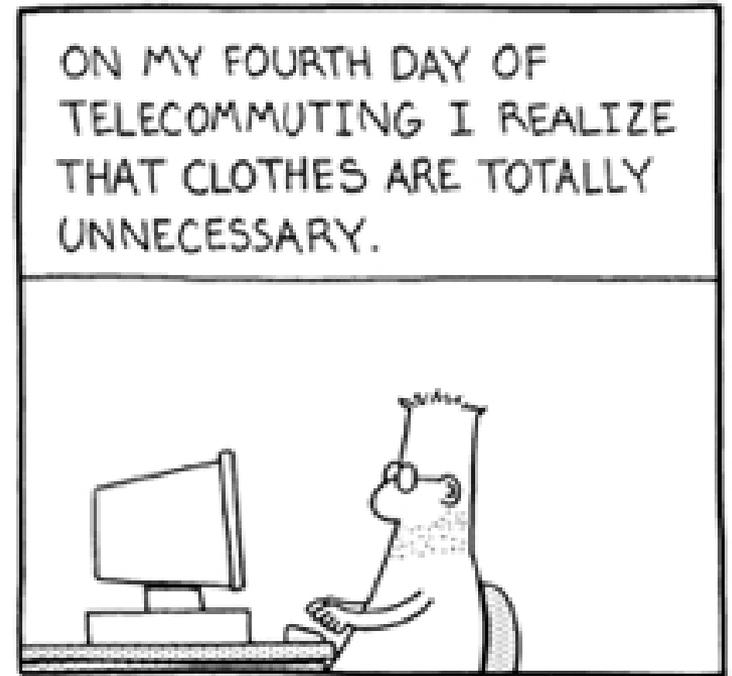
Some Success Stories

- 2010: CACI wins several U.S. Government contract Task Orders, built a 48-person Team to telework 100%, and the Customer was very pleased with the deliverables
- 2011: The Customer starts renewing Task Orders
- 2014 - 2015: Managed a 7-person Team at on a U.S. Government contract where two Team members telework 100% and four others telework one day per week.



What Can You Do in Your Organization?

- Learn about and prepare for teleworking
- Get certified and have your Team members get certified to Telework
- Administratively lay the groundwork for Success
- Lay the groundwork for success, covering People, Processes, and Technology



Laying the Groundwork for Success



- Pursue business opportunities in which your organization can support the customer, be successful, and win follow-on opportunities
- Strong, capable technical recruiting
- Strategic partnering for staff augmentation
- Strong leaders with successful track records
- Strong employees with successful track records
- Creation of work plans and schedules that are aligned with the Customer's requirements and demands
- Flexibility with the Customer's requirements and demands
- Executing on our plans
- Reporting the results
- Sharing the feedback and kudos, bad and good
- Make adjustments and improvements when necessary
- Shared vision for success



Pearls of Wisdom for Teleworking

Managing Telework

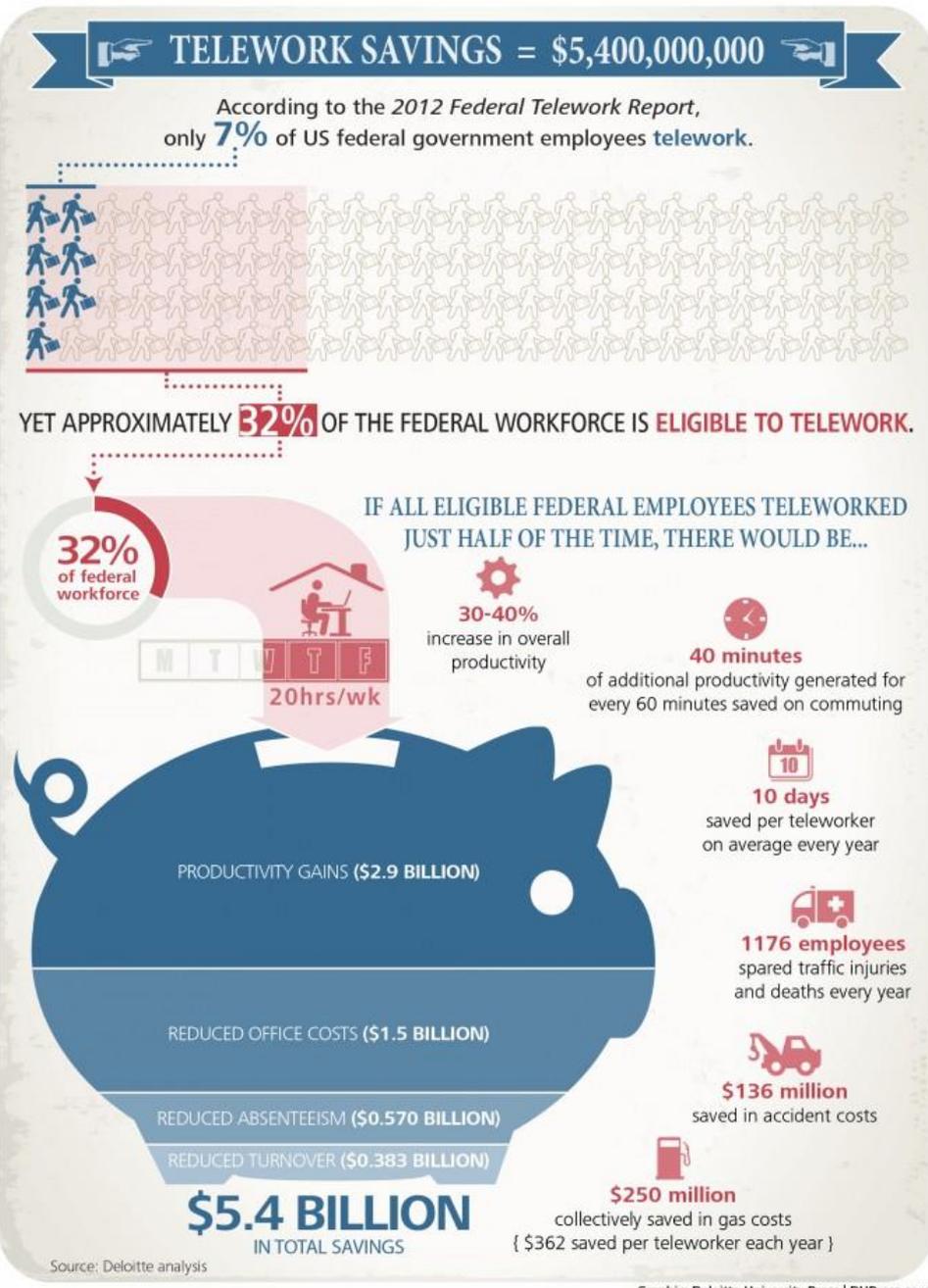
- Being open and flexible will allow you and your organization to get the most from telework – telework is a dynamic work option.
- Focus on the *results* of work performed not *where* it is performed.
- Know, express, and agree on what constitutes successful job performance.
- **What makes a good teleworker is a good employee.**
- Look for telework opportunities to improve marginal employees' performance.
- Be sensitive to the impact telework has on non-teleworkers
- Communicate in a timely, candid, and constructive manner with employees.



Source: The Telework Collaborative -

Other Benefits: Cost Savings

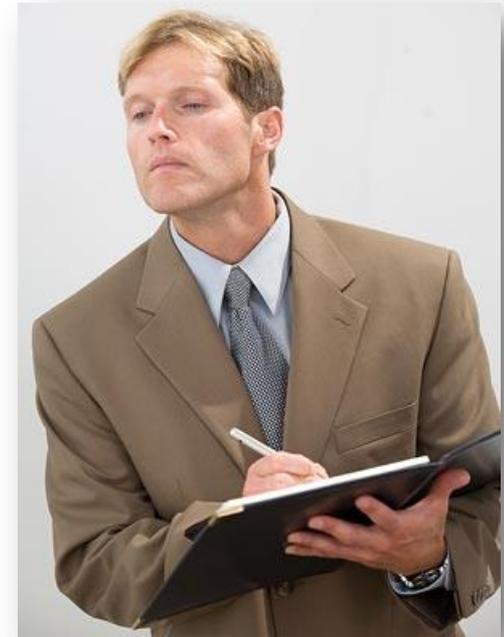
(Billions with a "B")



Security & Teleworking

Security Risk Management

- Identify and classify critical cyber assets
- Identify and analyze the electronic security perimeter(s) (ESPs)
- Perform a vulnerability assessment
- Assess risks to system information and assets
- Select security controls
- Monitor and assess the effectiveness of controls



Source:
<https://www.smartgrid.gov/sites/default/files/doc/files/CyberSecurityGuideforanElectricCooperativeV11-2%5B1%5D.pdf>

Protecting the Electronic Security Perimeter (ESP)



The access points to each perimeter are:

- Firewalls
- Routers
- Modems
- Virtual private network (VPN) endpoints
- Proxy servers
- Web servers

***Perform a cyber vulnerability assessment of the access points to each ESP at least once a year.

Source:
<https://www.smartgrid.gov/sites/default/files/doc/files/CyberSecurityGuideforanElectricCoperativeV11-2%5B1%5D.pdf>

Training, Training, Training

- Adequately vet candidates for hire
- Establish a Security Awareness Program
- Train employees who have access to protected assets
- Enforce “least privilege” access to cyber assets and periodically review access privileges
- Get your teleworkers trained and certified to telework



Source:
<https://www.smartgrid.gov/sites/default/files/doc/files/CyberSecurityGuideforanElectricCooperativeV11-2%5B1%5D.pdf>



Security Awareness and Training Program Should Include:

- The policies, access controls, and procedures developed for critical cyber assets.
- The proper use of critical cyber assets.
- The proper handling of critical cyber asset information.
- Action plans and procedures to recover or reestablish critical cyber assets, and the required access to these assets, following a cyber security incident.

Source:
<https://www.smartgrid.gov/sites/default/files/doc/files/CyberSecurityGuideforanElectricCooperativeV11-2%5B1%5D.pdf>



NIST SP 800-114

NIST

**National Institute of
Standards and Technology**
U.S. Department of Commerce

Special Publication 800-114

User's Guide to Securing External Devices for Telework and Remote Access

**Recommendations of the National Institute
of Standards and Technology**

Source:

<http://csrc.nist.gov/publications/nistpubs/800-114/SP800-114.pdf>

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NIST SP 800-114 Concepts



- **Securing Your Home Network**
 - Wired Networks
 - Wireless Networks
 - External Networks
- **Securing Your PC**
 - Updates
 - User accounts
 - Networking Configuration
 - Attack Prevention
 - Primary Application configuration

Source:

<http://csrc.nist.gov/publications/nistpubs/800-114/SP800-114.pdf>

NIST SP 800-114

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Source:

<http://csrc.nist.gov/publications/nistpubs/800-114/SP800-114.pdf>



NIST SP 800-46



**National Institute of
Standards and Technology**
U.S. Department of Commerce

**Special Publication 800-46
Revision 1**

Guide to Enterprise Telework and Remote Access Security

**Recommendations of the National Institute
of Standards and Technology**

Source:
<http://csrc.nist.gov/publications/nistpubs/800-46-rev1/sp800-46r1.pdf>



Secure Telecommuting Concepts



- Secure Connections
- Secure Data in Transit
- Secure Data at Rest

Source:

<http://csrc.nist.gov/publications/nistpubs/800-46-rev1/sp800-46r1.pdf>

Tunneling (VPN) Architecture

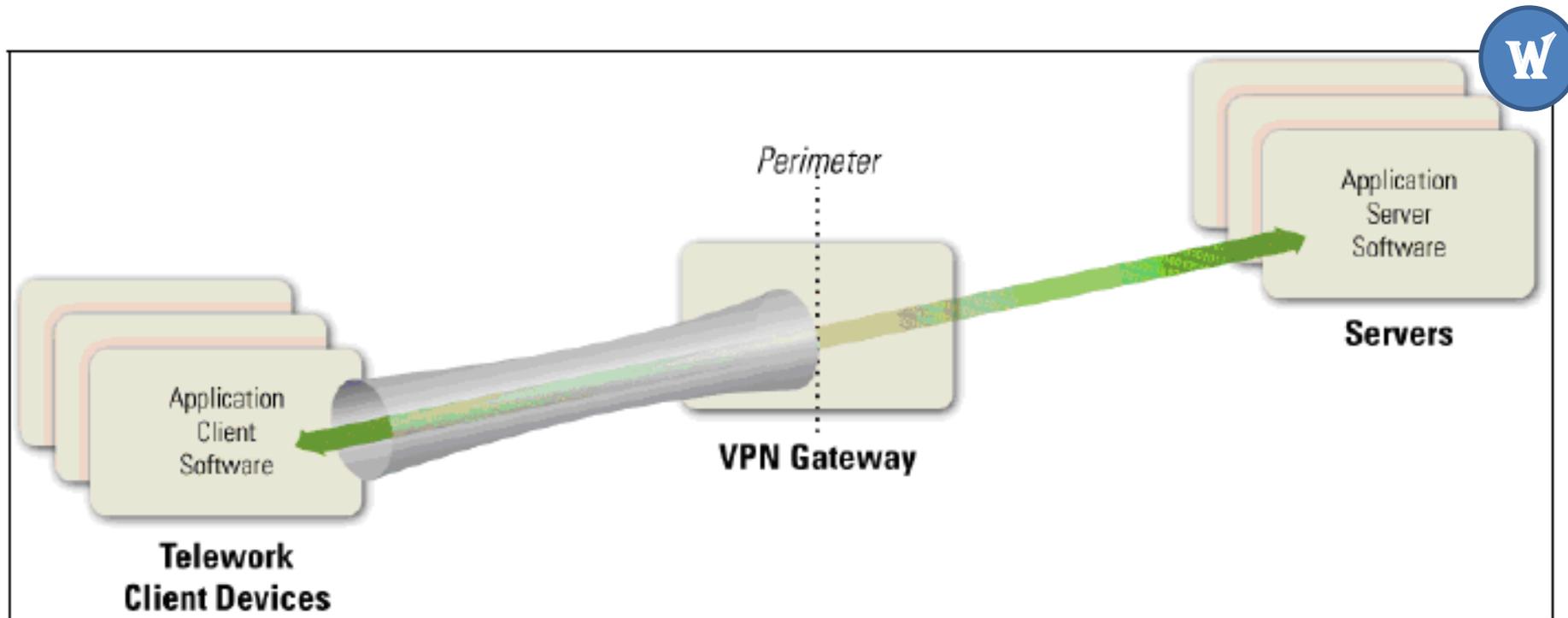


Figure 2-1. Tunneling Architecture

Source:

<http://csrc.nist.gov/publications/nistpubs/800-46-rev1/sp800-46r1.pdf>

Portal Architecture

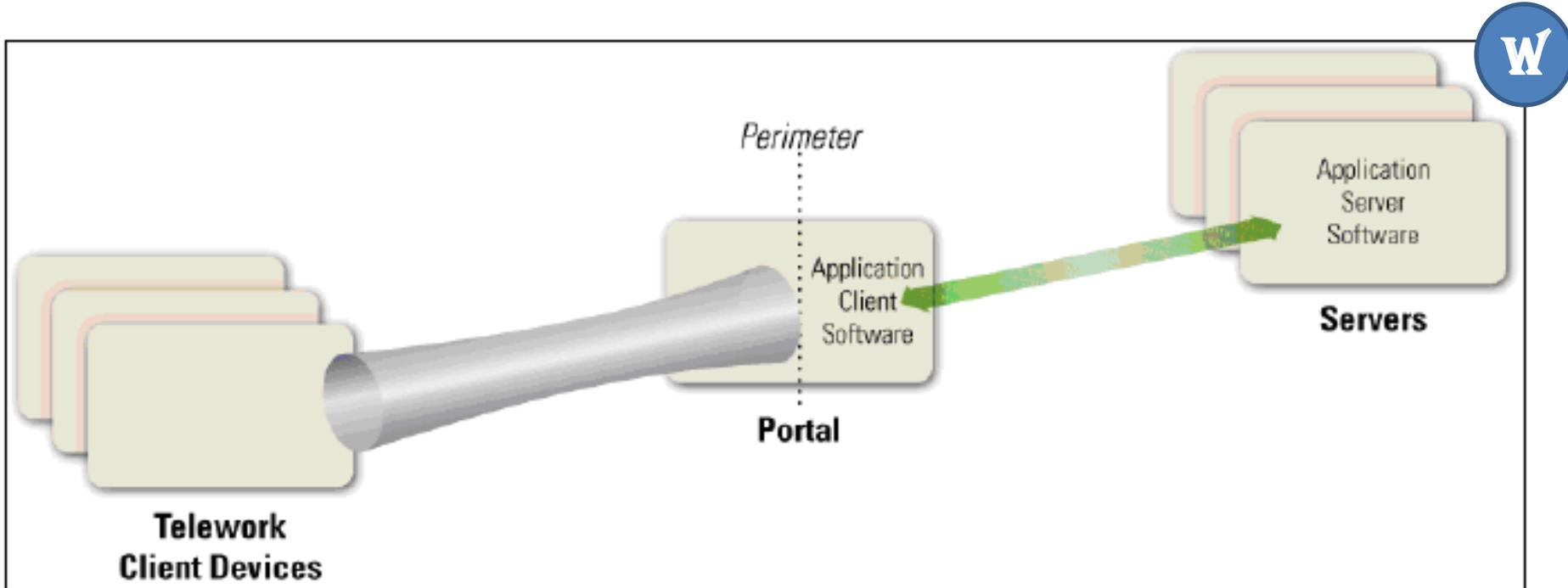


Figure 2-2. Portal Architecture

Source:

<http://csrc.nist.gov/publications/nistpubs/800-46-rev1/sp800-46r1.pdf>

Remote Desktop Access Architecture

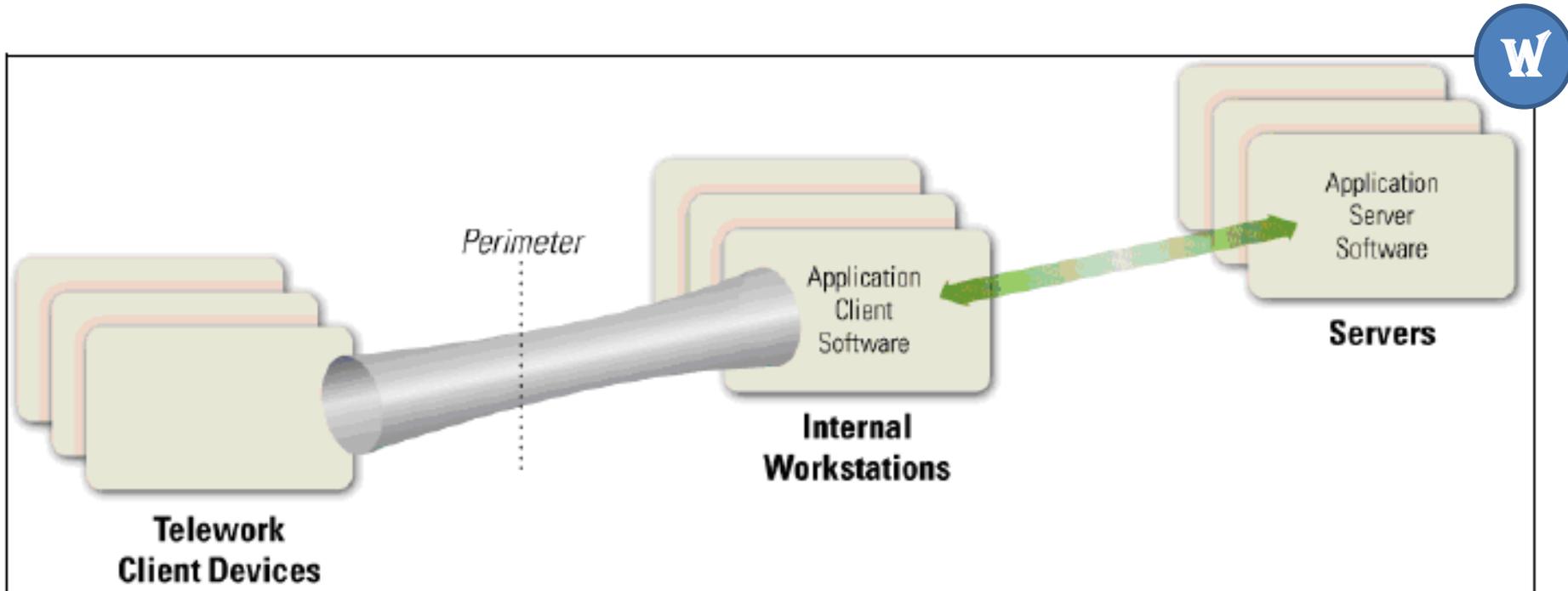


Figure 2-3. Remote Desktop Access Architecture

Source:

<http://csrc.nist.gov/publications/nistpubs/800-46-rev1/sp800-46r1.pdf>

Direct Application Access Architecture

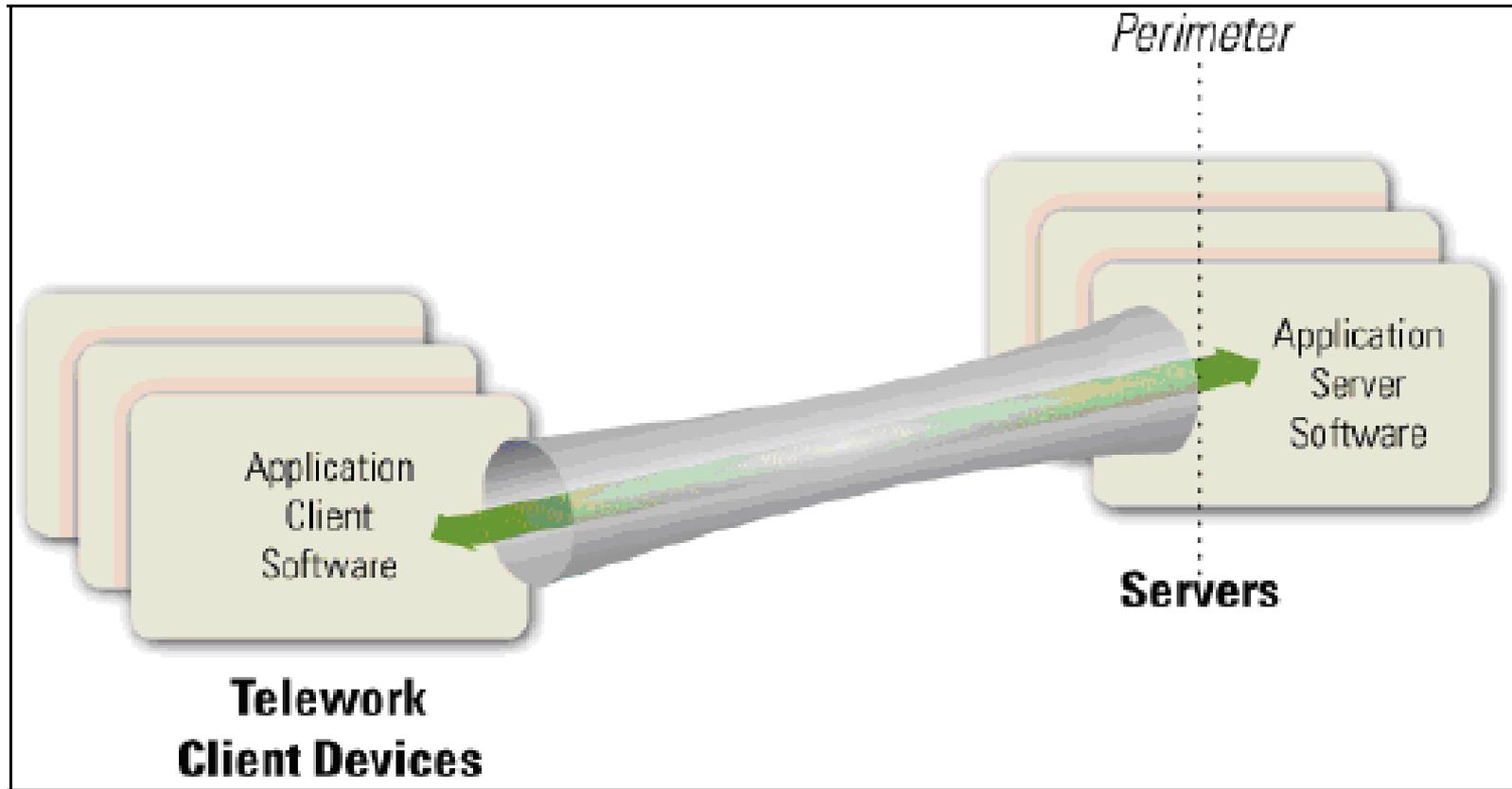


Figure 2-4. Direct Application Access Architecture

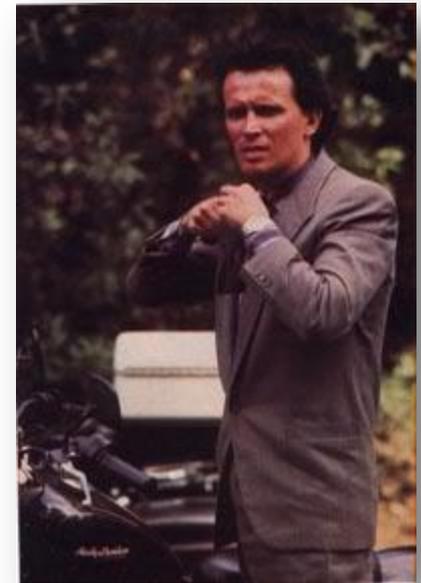
Source:

<http://csrc.nist.gov/publications/nistpubs/800-46-rev1/sp800-46r1.pdf>

Famous Quotes

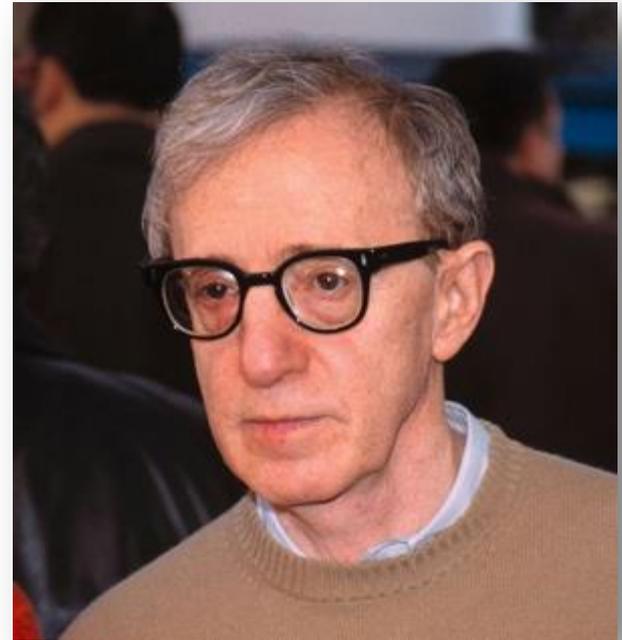
Famous Quote

- “No matter where you go, there you are...”
– Buckaroo Banzai



Famous Quote

- “90% of Life is just showing up...”
– Woody Allen



Of the remaining ten per cent, five per cent is getting started, one per cent is following the directions, and three per cent is finishing. The remaining one per cent of life is a mystery. -Jay Detweiler

Conclusions

Conclusions

- Teleworking works!
- Makes teleworkers happy
- Saves time and money
- Can be managed well, if you understand the risks, challenges, security needs, administrative requirements, AND you have the right People, Processes, and Technologies in place
- If the Customer does teleworking and understands it, and is happy with the results, then it makes good business sense
- Get your teleworkers trained, create policies, get signed agreements, and have telework work plans
- Consider the security risks and understand and utilize best practices in teleworking security



Questions?

M

W



Source: <http://www.ivc.ca/images/Boss%20telework.jpg>



Supplemental Slides

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More Important Resources from the Web

Resource Sites

Site Name	URL
Home Computer Security	http://www.us-cert.gov/reading_room/HomeComputerSecurity/
Information for New and Home Users	http://www.cert.org/homeusers/
Interagency Telework Site	http://www.telework.gov/
NIST Security Configuration Checklists Program for IT Products	http://checklists.nist.gov/
Security at Home	http://www.microsoft.com/protect/default.mspx
Stay Safe Online	http://www.staysafeonline.info/

Documents

Document Title	URL
NIST SP 800-48 Revision 1, <i>Wireless Network Security for IEEE 802.11a/b/g and Bluetooth</i>	http://csrc.nist.gov/publications/PubsSPs.html
NIST SP 800-69, <i>Guidance for Securing Microsoft Windows XP Home Edition</i>	http://csrc.nist.gov/itsec/guidance_WinXP_Home.html
<i>Safe at Any Speed</i>	http://www.staysafeonline.org/basics/resources/FTCsafeatanyspeed.pdf
<i>Seven Simple Computer Security Tips for Small Businesses and Home Computer Users</i>	http://www.infragard.net/library/seven_tips.htm

Presenter Bio:

William F. Slater, III: An Introduction

- Mr. Slater is a Senior IT Project Manager, Program Manager, senior IT consultant, and author who lives in Chicago and works in the Chicago area. He has worked in Information Technology since 1977, and his cybersecurity experience has spanned more than 30 years.
- Specialties Include: Cloud Computing, IT Security, Information Security, Cybersecurity, Disaster Recovery, Business Continuity, Crisis Management, Business Resiliency, Business Analysis, System Analysis, IT Infrastructure Management, Technical Architecture, Data Center Operations, Data Center Development, Cyberforensics, Cyberwarfare, Social Engineering, Risk Management, Incident Management, Problem Management, IT Change Management, Application System Development, Database Administration, Data Architecture, Technical Service Development, Service Management and Service Transition, Technical Leadership, and Technical Training
- He is presently working as a senior IT consultant Project Manager on a software migration project in a U.S. Government agency. Since the 1990s, he has worked on several significant projects related to Data centers and Cybersecurity. These included ISO 27001-based Information Security Management System implementations, security reviews, auditing, managing a Cloud Mega Data Center for Microsoft, and working as a subject matter expert on projects with Data Center vendors and other local businesses. He has also done security assessments related to Business Continuity, Disaster Recovery and Crisis Management Readiness at a major Health Care Insurance organization.
- Mr. Slater is an internationally published author on Cybersecurity topics related to Cyberwarfare, Social Engineering and various other topics.
- Mr. Slater has taught for seven years as an Adjunct Professor at the Illinois Institute of Technology and developed and delivered courses on these topics: the Illinois Institute of Technology in the areas of Data Center Operations, Data Center Architecture, Information Technology hardware and software, Java and Object-Oriented Software Development, Cybersecurity Management, and IT in Public Administration.
- Mr. Slater has earned an M.S. in Cybersecurity (2013, Bellevue University, Bellevue, NE), as well as an M.S. in Computer Information Systems (2004, University of Phoenix, Phoenix, AZ), and an MBA (2010, University of Phoenix, Phoenix, AZ). He has also earned 79 professional certifications, including a PMP, CISSP, CISA, SSCP, ISO 27002, and a CDCP.
- Mr. Slater is on a personal Mission to help make the world a better, safer and more productive place, especially when it means helping his students and colleagues become smarter about cybersecurity, Data Centers, the Internet, and other exciting areas of Information Technology.

Presenter Bio:

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- **Current Positions –**
Project Manager / Sr. IT Consultant at a Medium-sized Government Contracting Organization, President & CEO of Slater Technologies, Inc. , and Adjunct Professor at the Illinois Institute of Technology -
Working on projects related to
 - Software Development and Migration at a large U.S. Government Agency
 - Security reviews and auditing
 - ISO 27001 Project Implementations
 - Subject Matter Expert for preparing Risk Management and Security Exams at Western Governor’s State University in UT
 - Created an eBook with articles about Security, Risk Management, Cyberwarfare, Project Management and Data Center Operations
 - Providing subject matter expert services to Data Center product vendors and other local businesses.
 - Also developing and presenting technical training materials for undergraduate and graduate students at the Illinois Institute of Technology in the areas of Data Center Operations, Data Center Architecture, Cyber Security Management, and Information Technology hardware and software.



Certified Teleworker

2/20/2012

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Telework Fundamentals - Manager Training

Certificate of Completion

awarded to:

William F. Slater, III



print this certificate

Presenter Bio:

Melanie Thompson



- Melanie Thompson works in the Chicago area as a Congressional Aide for the federal government. Melanie received a Bachelor's of Science degree in Business Administration from California State University, Stanislaus. She is presently pursuing a Master's degree in Cyber Forensics and Security from the Illinois Institute of Technology (IIT). Melanie serves as President of the High Technology Crime Investigation Association school charter at IIT. In her spare time she is a member of several local organizations including the Chicago Council on Global Affairs, the FBI Chicago Citizens' Academy Alumni Association, the Chicago Electronic Crimes Task Force and is a volunteer Wish Granter for the Make A Wish Foundation-Illinois Chapter. Melanie prides herself on continually striving for opportunities that will positively enhance the Chicago community and beyond.

3/22/2015

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